

# Evaluation skills

## 1. Fostering evaluative thinking upfront

I acknowledge the Traditional Custodians of the land on which I live and work, the Wurundjeri people of the Kulin Nation. I pay my respects to Elders past and present.

Sovereignty was never ceded.

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# Thinking about 'evaluability'



*This guide is adapted from a 2018 presentation with Dr Caroline Tomiczek at the Australian Evaluation Society conference, also published as a blog on [Better Evaluation](#).*

The first step in evaluating a program is knowing whether you *can* evaluate it – that the program is 'evaluable'. There have been long-running discussions about the role of evaluative thinking and evaluators in program design. However, this conversation still often happens too late. Many a time, an evaluator is brought in after the intervention has been designed and established, and the data reporting systems are operational, which creates stress and barriers for all parties. The evaluators often struggle to provide a meaningful answer to their clients' or colleagues' questions with the information they have available to them, while program staff feel like they are swimming in a sea of reporting.

At the heart of this, is a disconnect between intervention designers and evaluators. While some organisations address this by embedding evaluators in the program design team, even when this is not done there can be great strides made by incorporating some of the theory, knowledge and thinking from evaluation practice into intervention design.

This doesn't need to be a complicated process. Based on our own experiences, and the learnings from [evaluability assessment](#), Dr Caroline Tomiczek and I developed a 'toolkit' of questions we believe program designers should bring to the design table. These questions should support the development of a program design that enables evaluators to enter the picture at any stage of program design and implementation. But even if the program never gets evaluated, we believe these questions support improved program design practice.

# 5 evaluability questions to ask

## 1. What is the intervention?

It sounds simple! But make sure you have a clear scope that all the stakeholders understand and see their role in, and document it so everyone understands the logic of your intervention.

This process allows you to ask questions about the intervention and agree on common definitions. Discussing it with your stakeholders helps to identify areas where you might not have common ground, and agree on an approach to addressing it.

## 2. What would success look like?

Your intervention won't be able to achieve everything no matter how hard you try, so what would success look like to you and your stakeholders? This has two elements – setting your criteria and standards for success.

Establishing the criteria of success helps you to understand which areas of your program area that you want your intervention to have an impact on. Who do you want to be impacted, and what timeframe do you want to see success in? Setting standards allows you to work out how good is 'good enough' for your intervention.

Having these conversations during program design helps to establish shared program expectations and priorities.

## 3. Are you collecting the right data?

When you're setting up your intervention and reporting systems, it's important to make sure that you are thinking about what data are going to need to be collected or retrieved in order to adequately describe what you want to achieve.

This includes thinking about whether there are measures, indicators or metrics that will be important to include, what sorts of data will be useful and appropriate to collect, and how you might do this. You might need to set up new measures or reporting systems during the implementation phase so you can track progress, or might involve communicating to program users that you will want to speak with them down the track.

It's also important to make an effort to uncover potential unintended results.

# 5 evaluability questions to ask

## 4. Are your expectations realistic?

Make sure you're realistic about what your intervention can have an impact on. This will help you to understand how you might be able to demonstrate if success has occurred, and attribute it to your intervention appropriately. At what scale will change occur? What other actors or contextual factors are likely to contribute to any changes?

It's also a good idea to get comfortable with being somewhat conservative about attributing change to your intervention. This might involve some difficult conversations with program funders, but it's important to recognise that having these difficult conversations is likely to lead to more robust implementation and evaluations which are better able to demonstrate genuine impact.

## 5. What's your evaluation capability?

Understand who within your organisation understands evaluation. Do you have staff who understand the questions to ask; how to collect data; and, how to analyse data?

Working with your internal 'evaluators' can help to support program implementation using the knowledge of program design and outcomes that evaluation practitioners bring.

It's possible that you might have capability gaps in one or more of the program design and evaluation stages. If that is the case, think about bringing in some external resources to build capability, such as an evaluation coach, or engaging an evaluator to set up a program's M&E systems.



# About Jo Farmer Consulting

I focus on building the capability and capacity of organisations to put the person back into the system, and restore individuals' and communities' autonomy and empowerment. My work prioritises those who have been marginalized.

Through my approach to evaluation, I aim to ensure people are heard, have power, and can find and build community. I strive for excellence in everything that I do, contributing to just systems that value the inherent strengths of people and communities.

I work in a way that aligns with my values:

**Curiosity**

**Integrity**

**Vulnerability**

**Non-conformity**

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